



**Der Manouel**  
INSURANCE GROUP

*Changing the Equation*



## **Jim Gibbs**

Risk Consultant

Der Manouel Insurance Group  
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Jim joined Der Manouel Insurance Group in 2009, bringing a wealth of experience to the agency with him. He began his career in 1969 as a marketing representative with Aetna Life and Casualty. In this capacity, Jim managed a territory of independent agents, assisting them with the technical aspects of insurance. In 1973 Jim joined Lundberg Insurance as an independent agent. He became a principal in that firm in 1974 and was primarily involved with complex commercial insurance accounts. Jim is a welcome addition to the Der Manouel team of insurance professionals.

Jim specializes in construction, real estate, and bonding accounts. With more than 35 years' experience in the insurance industry, he is uniquely qualified in the design, analysis and implementation of the highly specialized risk management and loss control programs that are crucial to these industries.

Jim earned his BS degree in Business Administration from California State University, Fresno in 1969.

Please contact Jim with any questions, or to arrange a time to meet with him!

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