



**Der Manouel**  
INSURANCE GROUP

*Changing the Equation*



## **Greg Gordon**

Risk Consultant

Der Manouel Insurance Group

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Greg joined Der Manouel Insurance Group in 2009, bringing a wealth of experience to the agency with him. He began his career in the 1970s in Central California. In 1979, Greg purchased an agency in Dinuba, CA which merged with Hilb Rogal & Hobbs (HRH) in 1983. Greg moved to Upstate New York in 1989 and started his own agency there in 1993. He merged his New York agency into another firm in 2000 and returned to California to rejoin HRH, where he served as a Senior Risk Manager. Greg is a welcome addition to the Der Manouel team of insurance professionals.

Greg specializes in agribusiness, manufacturing, and institutional accounts. He enjoys custom tailoring risk management solutions ranging from first dollar coverage to offshore captives. His depth of knowledge renders him uniquely qualified in the design, analysis and implementation of highly specialized risk management programs.

Greg earned the Accredited Adviser in Insurance (AAI) designation in 1985 and the Associate in Risk Management (ARM) in 1989 from the Insurance Institute of America. He earned the Chartered Property and Casualty Underwriter (CPCU) designation in 1988 from the American Institute, and Certified Insurance Counselor (CIC) designation in 1992 from the National Alliance - Society of Certified Insurance Counselors.

Please contact Greg with any questions, or to arrange a time to meet with him!

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