



**Der Manouel**

INSURANCE GROUP

*Changing the Equation*



## **Guy Newman**

Risk Consultant

Der Manouel Insurance Group

548 W. Cromwell Ave.

Fresno, CA 93711

Guy joined Der Manouel Insurance Group in 2009, bringing a wealth of experience to the agency with him. He began his career in 1971 when he joined Industrial Indemnity/Crum & Forster Insurance Company where he served in underwriting and management positions. In 1976 Guy became an insurance agent and broker, joining a large independent agency in the Central Valley. He formed his own brokerage firm in 1981 and joined Lundberg & Associates, the predecessor of Hilb Rogal & Hobbs (HRH), in 1983. Guy was selected as President of HRH's Central Valley operations in 2001 and served in that capacity through 2008. With the acquisition of HRH by Willis, Guy assumed the role of Managing Partner until joining Der Manouel Insurance Group in April of 2009.

Guy has over 30 years of experience as a commercial insurance broker, specializing in agribusiness, food processing manufacturing, and group associations. He graduated San Jose State University with a B.S. degree in Commercial Business Insurance. Guy has served as a member of the teaching staff of the Insurance Educational Association (IEA) and earned his designation as a Certified Insurance Counselor (CIC) from The National Alliance - Society of Certified Insurance Counselors in 1987. In 2011 Guy earned the professional designation of Agribusiness and Farm Insurance Specialist (AFIS).

Guy and his wife Susan were married in 1971. They have two children and 5 grandchildren. Guy enjoys fishing, sailing, hiking and spending time at Huntington Lake, CA. Guy is an Elder at Trinity Community Church of Clovis and has been actively involved in Tree Fresno, Community Food Bank, and Habitat for Humanity of Fresno County. In May of 2008 Guy was selected to participate in a week-long blitz build for Habitat for Humanity's annual Jimmy & Rosalind Carter Work Project in Biloxi, Mississippi.

Please contact Guy with any questions, or to arrange a time to meet with him!

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